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## **How to Succeed in the Field of Management**

One of the sectors that survive in a slow economy is management because in any field of business companies need managers to help them cut costs and increase revenues. Other benefits, such as opportunity to learn, intellectual challenge and prestige may additionally motivate a person to enter this field. However, if he desires to succeed in the area of management, he should be ready to work hard and make a lot of effort to withstand the huge competition that will be faced. Therefore, knowledge of things that will help managers to succeed in their field is very important for those, who want to be successful professionals.

First of all, an effective team leader should be confident because, if he demonstrates confidence in his abilities and behavior, then other people will treat him with respect. But in order to form this quality of character he needs to engage in constant professional development by means of self-development (reading specialized literature, watching professional videos, etc) or professional training programmes. Apart from this, a leader needs to possess such qualities as sociability, responsibility, initiative, self-criticism, ambitiousness, oratorical talent, willingness to take risks and creativity.

Moreover, an effective leader should focus his efforts on supporting people he would lead. Great leadership is not about bossing people around, it is about inspiring and leading the team towards a common goal for everyone’s benefit. To create a positive atmosphere in the team, it is better to avoid much criticism of the inferiors, if they make mistakes, but emphasize their achievements instead and take faults as the opportunity for improvement and development. A good leader ought to be honestly interested in his subordinates’ needs and make them feel important, because nobody likes to feel themselves ignored and unappreciated. Being interested in people, he will win their gratitude and, as a result, a cooperative attitude. A leader should not be bossy or a smart Alec, but be able to see and hear other points of view. In this case he may find and learn a lot of new things valuable both for business and his professional development. Positive relationships with the staff will help gain the trust of the personnel and encourage them to increase efficiency.

Now a lot of people want to have great profits, power and prestige that comes along with leadership position, but very few of them are ready to do what it really takes to be an effective leader. The simple rule is to lead people in such a way that you would like to be led by and the skill and ability to manage successful projects and lead teams will gradually develop.